**IYC Fall Membership Meeting Minutes**

**Thursday, Oct 22, 2020**

**Time: 5:00 pm.  Location: Online via Zoom (covid)**

**Attendees:**   Susan Witherup, John Ford, Beth Breuhaus, Judy Singer, Kati Torello, Bill Gage, David Filiberto, Melissa Grey, Sue Vandemeer, Beth Breuhaus, Bobbi Smith, Bill Arms, Costa Lambrou, Rich John, Jodi Denman, Jeannette Little, John Lemley, Clare Fewtrell, Leslie Ford, Steve Flash, Bruce Turnbull, Laurie Robinson, Jeanne Luzzi, Caroline Arms

**1. Welcome**

Susan Witherup welcomed members and thanked Board members for their hard work and member volunteers. The club has had a very successful year despite the challenges of covid.

She introduced each of the following Directors and Board Members to summarize the accomplishments and challenges of the year

**2. Treasurer’s Report (**Judy Singer, Treasurer)

Judy summarized the financial picture for the club (see report pages in the slides).  The club is in an enviable position from a financial perspective. Our liability includes a large C-dock loan which will mature Oct 2022. We still owe ~$400,000 on this loan. We have ample funds on hand to prepay a portion of this mortgage in 2021 as well as meet our other expenses (insurance, taxes, etc.)

We saw similar income and expenses in most areas as compared to 2019 which was surprising  with covid. Areas of additional expense included B&G (clubhouse renovation) and lifeguards (additional duties related to covid).

**3. Membership Report** (Melissa Grey, Director)

Membership was up in 2020!  We saw 43 new members this year for a total of 268 memberships for the club (almost 500 people). A member asked whether there are limits on the membership number (the answer is, no, not at this time).

The Board has voted NO INCREASE IN MEMBERSHIP DUES for 2021.  We will not offer any discount for existing members that pay dues early, but we will assess a 5% late fee for memberships that are not paid by March 31, 2021.  We will continue to offer a 25% discount for new members in their first year. The dues call for 2021 will happen in February.

New volunteers are sought for Director of Membership (Board position) for 2021, a person to organize the Welcome Wagon, and a person to monitor the IYC Members-Only Facebook page.

Please contact Melissa (607 227 3658) for more info or John Ford (Rear Commodore at jford1167@gmail.com)

**4. Harbors & Docks (Bill Gage, Director)**

Marina was at full capacity for 2020. Thanks to Harbormaster Clare Fewtrell for keeping the slips and slip-renters organized so well.

Bill reminded us of the IYC-owned fleet available for members use which includes 3 new SUPs, 3 kayaks, and 3 sailboats. These vessels are an important part of the club’s value to many members.

A & B docks maintenance will happen Nov 7 & 8. Commercial divers from a Watertown company will be digging out anchors and replacing chain attachments for these docks. This will be the first phase of eventual replacement of the docks themselves in 2022.

**5.** **Buildings and Grounds** (Costa Lambrou & Rich John, Co-director)

There was an impressive list B&G projects accomplished this year, the largest of which was the renovation of the interior of the clubhouse which we will not get to enjoy until next year (hopefully). Volunteers helped save IYC a lot of demolition costs on the clubhouse work and Costa and Rich thanked these members.

Work party is scheduled for Saturday Oct 24 10 AM. Rain date of Sunday. Please come whenever you can. Last work party will be Oct 31.

**6. Youth Sailing Program (Sue Vandermeer, Director)**

The sailing program has a very successful year despite covid, with sold-out camp slots for 8 weeks. Revenues were higher than 2019 even with one fewer week; owing to other camps in Ithaca not being open.

No regular regattas were held this year, but IYC did host the inaugural Chris Rogers Memorial Regatta (organized by John Rogers). Thanks to Bill Pochal for partnering with Sue to run this program as well as several national and international sailing instructors.

The sailing program needs to keep working on updating its fleet of boats, especially the aging fleet of 420s, for which replacement parts are now difficult to find. Sue recommends additional purchase of a coach boat as well.

The sailing program is seeking a new Director for next year as Sue has now moved to Syracuse and it is difficult for her to run the program from far away.

**7. Food and Beverage** (Jodi Denman, Director)

F&B managed to provide service in various ways this past year (take-out, reduced hours, outdoor dining, etc). Thanks to Luna’s staff for providing a safe environment for us this summer. This year we purchased new umbrellas and bases for outdoor tables.

This coming weekend is the last weekend for food service at the club. We look forward to Luna’s returning for 2021 season.

**8. Race & Regatta** (David Filiberto, Director)

Two major regattas are planned for IYC next year (Laser Wine Keg and CNY Lightning). CLCF will host local races as usual (David would like to see a better integration of CLCF with the club). We will also host adult sailing lessons next year.

**9. Membership Survey Results** (Jodi Denman & David Filiberto)

Jodi and David summarized the results from the spring survey that was administered to IYC members (before covid; see slides from meeting).  These results contain a lot of useful information about how members use the club and where the members want to see improvements. It will be used to guide our project planning going forward. Survey results will be posted to the Members section of the IYC website.

**10. Events (**Beth Breuhaus, Director)

We had a full calendar of events for 2020, but most were cancelled due to covid. Beth summarized the 8 social events that were still held at the club, albeit in reduced, covid-safe formats**.** We aim for a more robust event calendar next year, if possible.

**11.  Final Words from Incoming Commodore, Bill Arms**

Meeting adjourned at  6:40 pm